

# NORTH FORK MID-YEAR 2019 HOME SALES REPORT

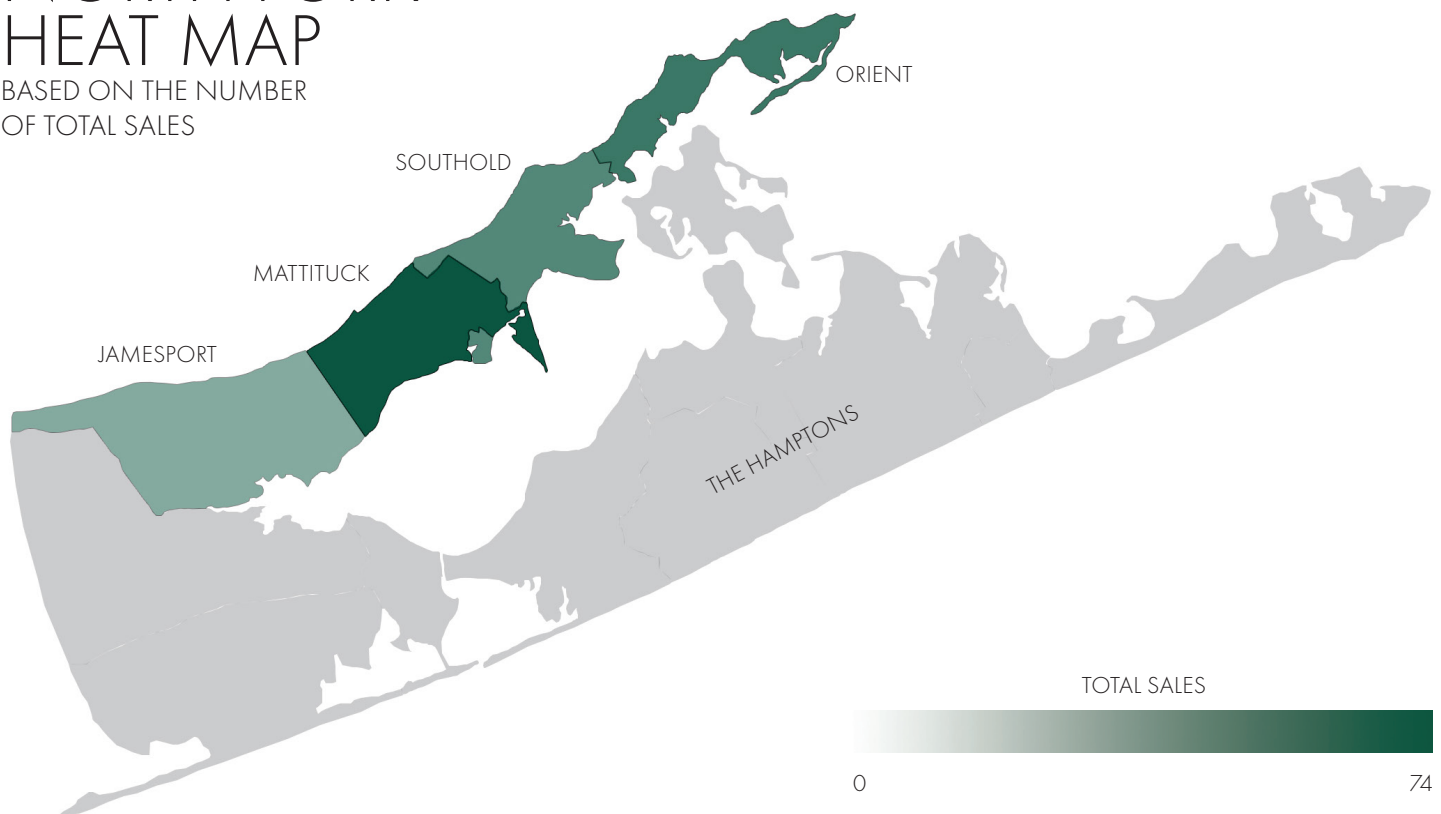
"For North Fork Home Sales, the first 6 months of 2019 looked somewhat dark. Looking at All North Fork Markets Combined and you see just which price ranges and criteria suffered the most. It is noteworthy to mention again in most price ranges- particularly the lower end - the problem is a lack of inventory. The good news is the current market conditions seem to be increasing significantly."

Judi Desiderio, CEO | JD@TCHamptons.com | 631.324.8080

THE NORTH FORK ALL MARKETS COMBINED		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Mid-Year 2019	171	124,466,685	576,250	57	90	19	5	-	-
	CHANGE	-16.99%	-16.01%	-3.15%	-27.85%	-5.26%	-26.92%	-	-	-100.00%
	Mid-Year 2018	206	148,196,427	595,000	79	95	26	5	-	1

## NORTH FORK HEAT MAP

BASED ON THE NUMBER  
OF TOTAL SALES

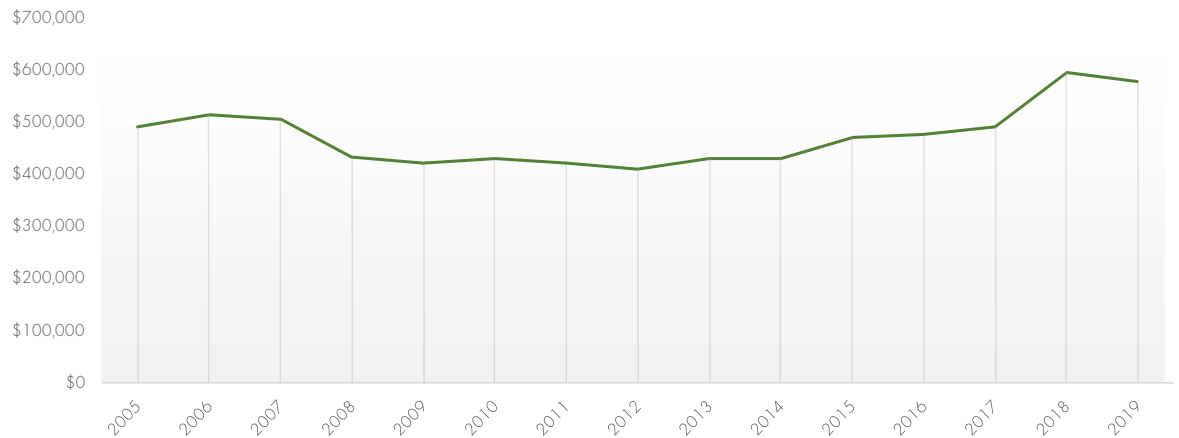


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All information is deemed reliable and correct. Information is subject to errors, omissions and withdrawal without prior notice. [Source: The Real Estate Report Inc.]

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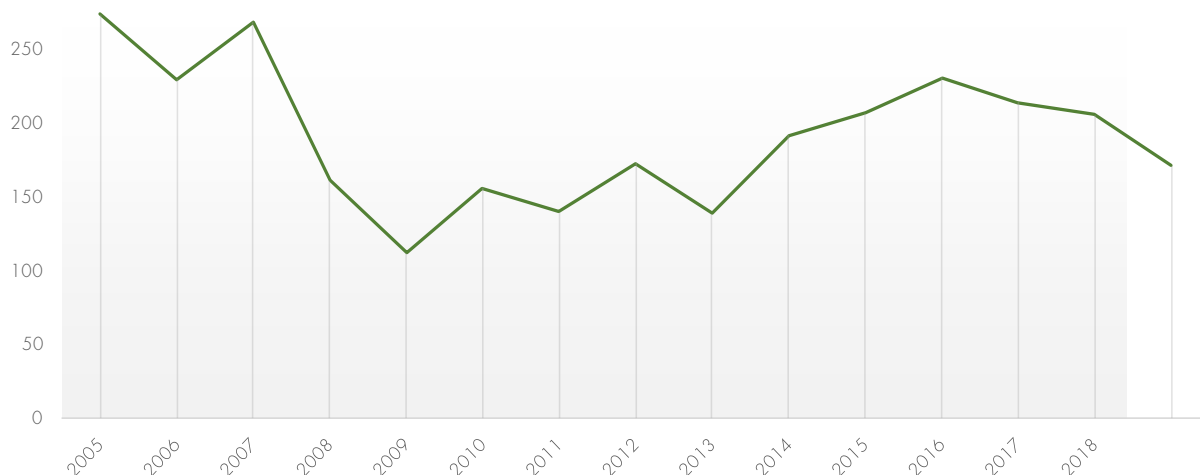
## MEDIAN HOME SALES PRICE



## SALES TRENDS



## TOTAL # OF HOME SALES



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## JAMESPORT & MATTITUCK

"Mattituck (which includes Laurel and Cutchogue) realized declines in all 3 criteria monitored by Town & Country. Though it was Jamesport (which includes Aquebogue, Baiting Hollow, and South Jamesport) that seemed to have the greatest pull back in activity, with a whopping 28% fewer dollars changing hands. The Total Home Sales Volume sank from \$23.3M in 2018 to \$16.7M in 2019 same time period."

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JAMESPORT INCLUDES AQUEBOGUE, BAITING HOLLOW, SOUTH JAMESPORT		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Mid-Year 2019	35	16,686,593	450,000	22	13	-	-	-	-
	CHANGE	-16.67%	-28.35%	-10.67%	+10.00%	-27.78%	-100.00%	-	-	-
	Mid-Year 2018	42	23,289,641	503,750	20	18	4	-	-	-
MATTITUCK INCLUDES LAUREL AND CUTCHOGUE		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Mid-Year 2019	55	39,477,049	580,000	15	34	5	1	-	-
	CHANGE	-17.91%	-19.56%	-0.34%	-40.00%	-2.86%	-	-	-	-100.00%
	Mid-Year 2018	67	49,076,091	582,000	25	35	5	1	-	1

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## SOUTHOLD & ORIENT

"Orient (which includes East Marion and Greenport) was the one bright spot with subtle increases in all 3 criteria. Median Home Sales Price rose nearly 4%, the Total Home Sales Volume stepped up nearly 3% while the Number of Home Sales increased 5%. Southold (which includes New Suffolk and Peconic) saw the greatest statistical drop in the Number of Home Sales at 31% from 58 sales in the first six months of 2018 to 40 in 2019 same period."

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SOUTHOLD INCLUDES NEW SUFFOLK AND PECONIC		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Mid-Year 2019	40	33,002,083	647,500	8	24	7	1	-	-
	CHANGE	-31.03%	-20.41%	+1.57%	-66.67%	-	-12.50%	-50.00%	-	-
	Mid-Year 2018	58	41,467,695	637,500	24	24	8	2	-	-
ORIENT INCLUDES EAST MARION AND GREENPORT		# OF HOME SALES	TOTAL HOME SALES VOLUME	MEDIAN HOME SALES PRICE	# SALES UNDER \$500K	# SALES \$500K - \$999K	# SALES \$1M - \$1.99M	# SALES \$2M - \$3.49M	# SALES \$3.5M - \$4.99M	# SALES \$5M+
	Mid-Year 2019	41	35,300,960	685,000	12	19	7	3	-	-
	CHANGE	+5.13%	+2.73%	+3.79%	+20.00%	+5.56%	-22.22%	+50.00%	-	-
	Mid-Year 2018	39	34,363,000	660,000	10	18	9	2	-	-

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