## Town & Country Real Estate

## North Fork Year End 2007

	J	amesport (i	includes A	quebogi	ue and Bail	ting Hollow	<b>()</b>	
	# of	Total Sales	Median	# Sales	# Sales \$5K	# Sales \$1M	# Sales \$2M	#Sales
	Sales	Volume	Sales Price	< 500K	to \$999K	to \$1.99M	to \$3.499M	\$3.5-<\$5
2006	121	72,531,394		63	48	6	4	
2007	94	50,135,610		55	37	1	0	1
% change	-22%	-31%	-3%	-13%	-23%	-83%	-100%	
Mattituck (includes Laurel and Cutchogue)								
	# of Sales	Total Sales Volume	Median	# Sales < 500K	# Sales \$5K	# Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M	#Sales
2006			Sales Price		to \$999K	111		\$3.5-<\$5
2006 2007	168 158	125,057,325 110,921,656		89 73	54 64	15 16	10	1
% change	<b>-6%</b>	-11%	9%	-18%	19%	<b>7%</b>	-60%	
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	# of	Total Sales	Median	# Sales	# Sales \$5K	# Sales \$1M	# Sales \$2M	#Sales
	Sales	Volume	Sales Price	< 500K	to \$999K	to \$1.99M	to \$3.499M	\$3.5-<\$5
2006	107	67,238,081	500,000	52	46	7	2	
2007	142	102,559,440	555,000	58	59	21	4	0
% change	33%	53%	11%	12%	28%	200%	100%	
		53%	11%	12%	28% ion and Gre		100%	
		53%	11%	12%			<b>100%</b> # Sales \$2M	#Sales
	33%	53% Orient	11% (include E	12% ast Mar	ion and Gre	eenport)		#Sales \$3.5-<\$5
% change	# of Sales	53% Orient Total Sales Volume 56,511,187	11% (include E Median Sales Price 479,000	12% East Mar # Sales < 500K	# Sales \$5K to \$999K	# Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M	\$3.5-<\$5
% change	# of Sales	53% Orient Total Sales Volume	11% (include E Median Sales Price	12% East Mar # Sales < 500K	# Sales \$5K to \$999K	# Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M	
% change	# of Sales	53% Orient Total Sales Volume 56,511,187	11% (include E Median Sales Price 479,000	12% East Mar # Sales < 500K	# Sales \$5K to \$999K	# Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M	\$3.5-<\$5
% change  2006 2007	# of Sales 90 120	53% Orient Total Sales Volume 56,511,187 79,664,240	11% (include E Median Sales Price 479,000 518,125 8%	# Sales < 500K 48 55 15%	# Sales \$5K to \$999K 32	# Sales \$1M to \$1.99M 8 13	# Sales \$2M to \$3.499M 2 3	\$3.5-<\$5
% change  2006 2007	# of Sales 90 120 33% # of	53% Orient Total Sales Volume 56,511,187 79,664,240 41%  Total Sales	Median Sales Price 479,000 518,125 8% Combine	# Sales < 500K 48 55 15% ed North # Sales	# Sales \$5K to \$999K 32 49 53% Fork Mark	# Sales \$1M to \$1.99M 8 13 63% (ets # Sales \$1M	# Sales \$2M to \$3.499M 2 3 <b>50%</b> # Sales \$2M	\$3.5-<\$5 0 #Sales
% change  2006 2007	# of Sales 90 120 33%	53% Orient Total Sales Volume 56,511,187 79,664,240 41%	Median Sales Price 479,000 518,125 8% Combine	# Sales < 500K 48 55 15% ed North	# Sales \$5K to \$999K 32 49 <b>53%</b>	# Sales \$1M to \$1.99M 8 13 63%	# Sales \$2M to \$3.499M 2 3 <b>50%</b>	\$3.5-<\$5 0 #Sales
% change  2006 2007 % change	# of Sales 90 120 33% # of Sales 486	53% Orient Total Sales Volume 56,511,187 79,664,240 41%  Total Sales Volume 321,337,987	Median Sales Price 479,000 518,125 8% Combine Median Sales Price 486,000	# Sales < 500K 48 55 15% ed North # Sales < 500K	# Sales \$5K to \$999K 32 49 53% Fork Mark # Sales \$5K to \$999K	# Sales \$1M to \$1.99M 8 13 63% (ets # Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M 2 3 <b>50%</b> # Sales \$2M to \$3.499M	\$3.5-<\$5 0 #Sales \$3.5-<\$5
% change  2006 2007 % change	# of Sales 90 120 33% # of Sales 486 514	53% Orient Total Sales Volume 56,511,187 79,664,240 41%  Total Sales Volume 321,337,987 343,280,946	Median Sales Price  479,000 518,125 8%  Combine  Median Sales Price  486,000 510,000	# Sales < 500K 48 55 15% ed North # Sales < 500K 252 241	# Sales \$5K to \$999K 32 49 53% Fork Mark # Sales \$5K to \$999K	# Sales \$1M to \$1.99M 8 13 63% (ets) # Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M 2 3 <b>50%</b> # Sales \$2M to \$3.499M 18	\$3.5-<\$5 0 #Sales \$3.5-<\$5
% change  2006 2007 % change	# of Sales 90 120 33% # of Sales 486	53% Orient Total Sales Volume 56,511,187 79,664,240 41%  Total Sales Volume 321,337,987	Median Sales Price 479,000 518,125 8% Combine Median Sales Price 486,000	# Sales < 500K 48 55 15% ed North # Sales < 500K	# Sales \$5K to \$999K 32 49 53% Fork Mark # Sales \$5K to \$999K	# Sales \$1M to \$1.99M 8 13 63% (ets # Sales \$1M to \$1.99M	# Sales \$2M to \$3.499M 2 3 <b>50%</b> # Sales \$2M to \$3.499M	\$3.5-<\$5

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